

Recommendations and Customer Quotes



"We would have no reservations recommending the HeiTel range of products, and their alarm monitoring platform, Event Management System (EMS).

As a mid-sized UK based alarm and video receiving centre we rely heavily on the technology and hardware supplied by HeiTel. We have seen HeiTel increase its market share in the UK over the last seven years. This has been due to a number of factors; quality of product, capabilities of the system, price, plus system support from its UK and Germany based support and development team. We have used both the 4 and 10 channel CamTel in its original format since 2001 and its current format since 2005 and we have always found it to be reliable and would not hesitate to recommend its use.

The remote video response (RVR) market is a niche market, however we believe it has the capability to grow exponentially as financial pressures continue to dominate company expenditure globally. In the UK it is well known that RVR already competes comfortably against the traditional manned guarding proposition. From our experiences of the product and its development over the last few years, we also know HeiTel is well placed to exploit these expanding markets with its range of products, CamTel and CamDisc. We would recommend a security integration company should seriously consider having HeiTel and its ranges of products in its portfolio."

Jonathan Sturley, ARC Monitoring Ltd., Central Monitoring Station

"The thought-out range of features, the easy-to-handle configuration and the high reliability make the HeiTel CamTel SVR the first choice for remote video transmission."

Michael Steen, Gosch & Schlüter GmbH, Security Installer

"HeiTel products convince with their very good cost-benefit ratio and high system availability. But also we appreciate the competent support from the HeiTel team throughout all project phases."

Oliver Utsch, Landwehr + Schultz, Security Installer

"We apply HeiTel the video transmission and recording systems CamTel SVR, CamServer 2 and CamDisc HNVR knowing, that regarding their high image transmission rate and at the same time excellent image quality these systems are unique in the CCTV market. Also HeiTel systems are nearly indestructible. Furthermore the HeiTel team exemplary supports their customers from the planning phase to the operating phase."

Marcus Neuhaus, Wiesbadener Wach- und Schließgesellschaft, Central Monitoring Station

"Whether in the bank, the gambling hall, a retail branch or in a private house: For years now we successfully apply the CamTel SVR, CamDisc SVR and other HeiTel products. The HeiTel product philosophy is distinguished by user friendliness and a general ease of use.

The problem-free connecting to the central monitoring station is a typical HeiTel product feature that is especially important to us."

Bernd Carolus, ibs Sicherheitstechnik GmbH, Central Monitoring Station and Security Installer